

NEWS RELEASE



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Bank First reports 27% increase for year-to-date 2012 net income

Bank First, subsidiary of the parent company First Manitowoc Bancorp, Inc. (OTCQB: FMWC), reported a 27% increase in net income for the nine months ended September 30, 2012, as compared to the same period last year. Net income rose to \$8.5 million, or \$1.28 per share, for the nine months ended September 30, 2012, compared to net income of \$6.7 million, or \$1.01 per share, for the prior year period. Third quarter 2012 net income was \$2.271 million or \$0.34 per share compared to \$2.300 million or \$0.35 per share in the prior year period.

Return on average assets was 1.21% for the nine months ended September 30, 2012, compared to 1.06% in the prior year period. “We continue to experience strong organic growth in loans and deposits, which has translated into 7% growth in net interest income on a year-over-year basis. Our total gross loans have grown 11% to \$725 million, and core deposits have risen 9% to \$787 million year-over-year,” said Mike Molepske, President and Chief Executive Officer of Bank First.

“We are also pleased to report continued stable asset quality trends with nonperforming assets to total assets of 1.14% compared to 1.39% a year ago. Net charge-offs to average loans are 0.24% compared to 0.15% in the prior period. We are also pleased that our losses from other real estate owned are lower than prior year by \$610,000. In addition, our mortgage origination volumes continue to be high with revenue on sales of mortgages to the secondary market increasing by \$910,000 as compared to last year.”

Noninterest expense was unchanged by less than 1% year-over-year and the efficiency ratio improved from 58% to 54% for the nine months ended September 30, 2012.

Reduced salary costs, smaller losses on other real estate owned and lower FDIC assessments counteracted a one-time charge of \$1.4 million or \$0.15 per share related to the early termination of a structured borrowing that was scheduled to mature in 2018. “The prepayment of this borrowing will improve net interest margin and earnings in the future,” said Mike Molepske.

The capital ratios of the company continue to exceed the well-capitalized threshold. The company’s excess capital provides capacity for continued growth as well as the recent 5% dividend increase to \$0.11 per share for the third quarter 2012, up from \$0.105 in the prior year third quarter of 2011. “Our promise to our stakeholders is driven by our relationship-based approach to growing Bank First. Our disciplined growth has translated into improved profitability for Bank First and highlights the strength of our human capital,” said Mike Molepske.

First Manitowoc Bancorp, Inc. (FMWC) provides financial services through its sole subsidiary, Bank First National, which was incorporated in 1894. The Bank is an independent community bank with 12 banking locations in Manitowoc, Brown, and Sheboygan and Winnebago counties. The Bank has grown through both acquisitions and de novo branch expansion. The Bank offers loan, deposit, investment advisory and trust products at each of its banking offices. Insurance products are available through Ansay & Associates, LLC. Trust, investment advisory and other financial services are offered through the Bank’s partnership with Legacy Private Trust and through an alliance with Morgan Stanley Smith Barney. The Bank is a co-owner of a data processing subsidiary, United Financial Services, Inc., which provides data services for over 40 Wisconsin banks. The Bank employs approximately 167 full-time equivalent staff and has assets of \$938 million as of September 30, 2012. Further information about First Manitowoc Bancorp, Inc. is available by clicking on the Investor Relations tab at www.BankFirstNational.com.

First Manitowoc Bancorp is traded on the OTCQB marketplace under the symbol FMWC. The FMWC stock is traded on the OTC Markets Group platform that links to a diverse network of broker-dealers that provide liquidity and execution services in almost 10,000 equity and debt securities. To learn more about the OTC Markets Group visit www.otcmarkets.com

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Forward Looking Statements: This news release may contain certain “forward-looking statements” that represent First Manitowoc Bancorp’s expectations or beliefs concerning future events. Such forward-looking statements are about matters that are inherently subject to risks and uncertainties. Because of the risks and uncertainties inherent in forward looking statements, readers are cautioned not to place undue reliance on them, whether included in this news release or made elsewhere from time to time by First Manitowoc Bancorp or on its behalf. First Manitowoc Bancorp disclaims any obligation to update such forward-looking statements. In addition, statements regarding historical stock price performance are not indicative of or guarantees of future price performance.

First Maniowoc Bancorp, Inc.
Financial Data

Dec 2011 Actual YTD		Sep 2012 Actual YTD	Sep 2011 Actual YTD
	Net Income and per share data		
\$9,334,825	Net Income (Bank)	\$8,536,561	\$6,671,186
\$8,547,386	Net Income (Consol)	\$8,457,307	\$6,674,978
\$1.30	Earnings per Share (Consol)	\$1.28	\$1.01
12.8%	Change over prior period	26.8%	
\$607,768	Branch closing expense	0	5,753
\$2,769,667	Dividends (Holding Co.)	2,178,434	2,076,792
32%	Dividend Payout Ratio (DPS/EPS)	26%	31%
3.00%	Dividend Yield (DPS/Stock Price)	2.98%	3.11%
\$14.09	Book Value	\$15.01	\$13.90
\$12.39	Tangible Book Value less AFS impact	\$13.27	\$12.14
\$12.88	Tangible Book Value	\$13.79	\$12.62
10.80	Price Earnings Ratio	8.62	10.01
0.99	Book Value Multiple	0.98	0.97
14.00	Market Value	14.75	13.50
6,587,879	Period End Shares	6,555,824	6,600,127
92,230,306	Market Capitalization	96,698,404	89,101,715
	Performance Ratios (1)		
4.01%	Net Interest Margin (YTD)	3.92%	4.12%
16.56%	Fee Income to Total Revenue	21.00%	18.89%
60.73%	Efficiency Ratio	53.62%	58.25%
1.00%	ROA	1.21%	1.06%
9.53%	ROE	11.65%	10.12%
166	FTE - period end	168	168
169	Avg. number of FTE	167	169
55,236	Earnings per Avg Employee	50,603	39,399
5,051,706	Avg Assets per Avg Employee	5,580,608	4,976,539
	Selected Financial Condition (EOP)		
910,423	Fed Funds Sold	320,102	33,000
134,868,890	Total Securities	126,433,181	132,617,284
678,631,857	Total Loans	725,312,916	653,396,704
7,480,263	Allowance for loan losses	7,878,435	7,453,967
7,983,933	Goodwill	7,983,933	8,479,690
911,518,115	Total Assets	937,621,203	880,161,326
853,738,327	Average Assets	932,687,045	843,125,163
755,092,093	Core Deposits	786,844,664	723,328,198
755,092,093	Total Deposits	803,344,664	723,328,198
0	Brokered Deposits (includes CDARS one-way buys)	16,500,000	0
16,469,117	CDARS Core Deposits	13,852,994	16,999,390
3,700,020	Other Borrowings	3,600,030	14,020,020
51,933,043	Repos	25,473,315	38,425,791
55,633,063	Total Wholesale Funding	45,573,345	52,445,811
0	Fed Funds Purchased	0	0
92,822,622	Total Equity	98,416,316	91,751,018
89,669,261	Average Stockholder's Equity	96,810,296	87,963,920
	(1) Interim amounts are for bank only, annual amounts are consolidated		
	Balance Sheet Ratios		
89%	Loans to Deposits	89%	89%
15%	Investments to Total Assets	13%	15%
126%	Avg Earnings to Avg Bearing Liabilities	128%	124%
0%	Brokered Deposits to Total Deposits	2%	0%
2%	CDARS Deposits to Total Deposits	2%	2%
6%	Repos to Total Deposits plus repos	3%	5%
7%	Wholesale funding to total Liabilities	5%	7%
64%	Wholesale funding to Risk Based Capital	50%	61%

First Maniowoc Bancorp, Inc.
Financial Data

Dec 2011 Actual YTD		Sep 2012 Actual YTD	Sep 2011 Actual YTD
Asset Quality			
1.10%	Allowance for probable credit losses to total loans	1.09%	1.14%
0.14%	Net charge-offs to average total loans	0.24%	0.15%
0.46%	Non Accrual loans to total loans	0.77%	0.59%
0.29%	Loans past due 30 days to total loans	0.25%	0.17%
1.09%	Non-performing assets to total assets	1.14%	1.38%
3,096,387	Non accrual loans	5,613,026	3,872,110
155,153	Loans 90 days past due	8,307	0
6,639,322	OREO	5,088,423	8,317,621
<u>9,890,862</u>	<u>Non-performing assets</u>	<u>10,709,756</u>	<u>12,189,731</u>
2,110,334	Provision for loan losses	1,700,000	1,860,334
1,263,401	Gross charge-offs	1,446,676	1,004,347
(286,624)	Recoveries	(144,849)	(251,274)
<u>976,777</u>	<u>Net Charge-offs</u>	<u>1,301,827</u>	<u>753,073</u>
1,133,557	Provision less charge-offs	398,173	1,107,261
Condensed Income Statement			
11,587	Short-term investment income	17,383	5,522
4,374,002	Investment securities income	2,778,650	3,395,755
33,354,391	Loan income	25,869,932	24,824,729
<u>37,739,980</u>	Total Interest Income	<u>28,665,965</u>	<u>28,226,005</u>
6,484,131	Deposit interest expense	3,940,291	4,983,810
653,339	Repo interest expense	410,996	503,985
214,198	Other borrowings interest expense	108,643	174,982
<u>7,351,668</u>	Total Interest Expense	<u>4,459,970</u>	<u>5,662,778</u>
30,388,312	Net interest income	24,205,995	22,563,227
2,110,334	Provision for loan losses	1,700,000	1,860,334
<u>28,277,978</u>	Net interest income after provision for loan loss	<u>22,505,995</u>	<u>20,702,893</u>
6,031,045	Noninterest income	6,436,434	5,256,352
22,906,014	Noninterest expense	16,935,509	16,776,182
<u>11,403,008</u>	Net Income before Taxes	<u>12,006,920</u>	<u>9,183,063</u>
2,855,622	Taxes	3,549,613	2,508,085
<u>8,547,386</u>	NET INCOME	<u>8,457,307</u>	<u>6,674,978</u>

**FIRST MANITOWOC BANCORP, INC.
AND SUBSIDIARIES**

Consolidated Balance Sheets

ASSETS	9/30/2012	9/30/2011	YOY change
Cash and Due from Banks	\$ 23,705,340	\$ 29,477,019	\$ (5,771,679)
Interest-bearing deposits	5,043,330	1,664,362	3,378,968
Federal funds sold	320,102	33,000	287,102
Cash and cash equivalents	29,068,772	31,174,380	(2,105,608)
Securities available for sale, at fair value	123,467,180	134,127,235	(10,660,055)
Other investments (at cost)	2,958,417	3,538,615	(580,198)
Loans held for sale	1,410,000	117,000	1,293,000
Loans	723,902,916	653,012,045	70,890,871
Allowance for loan loss	(7,878,435)	(7,453,967)	(424,469)
Loans, net	716,024,481	645,558,078	70,466,403
Premises and equipment	9,697,667	9,325,549	372,118
Goodwill	7,983,933	8,525,683	(541,750)
Intangible assets	80,210	210,878	(130,668)
Mortgage Servicing Rights	1,921,793	1,623,273	298,520
Investment in Subsidiary (UFS & Ansay)	15,177,251	14,997,545	179,707
Deferred Tax	-	-	-
Other Real Estate Owned	5,088,423	8,317,621	(3,229,197)
Officer Life Insurance	19,613,482	17,554,478	2,059,003
Other assets	5,129,593	5,090,991	38,603
Total Assets	\$ 937,621,203	\$ 880,161,326	\$ 57,459,877
LIABILITIES AND SHAREHOLDERS' EQUITY			
Deposits	\$ 803,155,624	\$ 723,994,588	\$ 79,161,036
Fed Funds Purchased	-	-	-
Securities sold under repurchase agreements	25,473,315	38,425,791	(12,952,475)
Borrowed funds	-	10,991,458	(10,991,458)
Notes Payable	3,600,030	4,020,020	(419,990)
Other liabilities	6,975,918	10,978,452	(4,002,534)
Total liabilities	\$ 839,204,887	\$ 788,410,308	\$ 50,794,579
Shareholders' Equity			
Common stock--\$0.01 par value: Authorized-- 20,000,000 shares Issued--6,714,252	\$ 67,146	\$ 67,146	\$ -
Additional Paid-in-Capital	2,451,266	2,451,266	-
Retained earnings	95,110,855	87,661,560	7,449,295
Accumulated other comprehensive income	3,406,407	3,146,968	259,438
Restricted Shares	(353,427)	-	(353,427)
Treasury stock at cost	(2,265,930)	(1,575,922)	(690,009)
Total shareholders' equity	\$ 98,416,316	\$ 91,751,018	\$ 6,665,298
Total Liabilities and Shareholders' Equity	\$ 937,621,203	\$ 880,161,326	\$ 57,459,877

FIRST MANITOWOC BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Income YTD

	<u>YTD</u> <u>9/30/2012</u>	<u>YTD</u> <u>9/30/2011</u>	<u>YOY</u> <u>Change</u>
Interest/Dividend income:			
Loans, including fees	\$ 25,869,932	\$ 24,824,729	\$ 1,045,203
Federal funds sold	17,384	5,369	12,015
Securities:			-
Taxable	1,306,971	1,693,248	(386,277)
Tax-exempt	1,477,363	1,694,544	(217,182)
Other	(5,685)	8,115	(13,800)
Total interest income	<u>\$ 28,665,965</u>	<u>\$ 28,226,006</u>	<u>\$ 439,959</u>
Interest expense:			
Deposits	\$ 3,940,290	\$ 4,983,811	\$ (1,043,520)
Securities sold under repurchase agreements	414,578	515,035	(100,457)
Borrowed funds	105,101	163,932	(58,831)
Total interest expense	<u>\$ 4,459,970</u>	<u>\$ 5,662,778</u>	<u>\$ (1,202,808)</u>
Net interest income	<u>\$ 24,205,995</u>	<u>\$ 22,563,228</u>	<u>\$ 1,642,767</u>
Provision for loan losses	1,700,000	1,860,334	(160,334)
Net interest income after provision for loan losses	<u>\$ 22,505,995</u>	<u>\$ 20,702,894</u>	<u>\$ 1,803,101</u>
Other income:			
Trust service fees	\$ 50,011	\$ 581,037	\$ (531,025)
Service charges	2,189,738	1,521,788	667,950
Ansay Insurance Revenue	1,162,551	917,994	244,558
Loan servicing income	694,839	(215,301)	910,140
Dividend Income	-	-	-
UFS Income	516,074	692,781	(176,707)
Gain on sales of mortgage loans	1,298,298	389,643	908,655
Gain on sales of securities	(68)	724,925	(724,993)
Other	524,990	699,918	(174,928)
Total other income	<u>\$ 6,436,434</u>	<u>\$ 5,312,784</u>	<u>\$ 1,123,650</u>
Other expenses:			
Salaries, commissions, and employee benefits	\$ 8,662,686	\$ 9,011,178	\$ (348,492)
Occupancy	1,933,456	1,852,072	81,384
Data processing	1,072,899	994,898	78,002
Loss on sales of OREO	135,763	745,668	(609,905)
Postage, stationery, and supplies	315,347	351,194	(35,847)
Advertising	131,376	163,018	(31,642)
Professional Fees	1,203,230	1,787,725	(584,495)
Amortization of goodwill and other intangibles	13,621	32,368	(18,747)
Branch Closing Expense	-	-	-
Other	3,467,131	1,894,494	1,572,637
Total other expenses	<u>\$ 16,935,510</u>	<u>\$ 16,832,615</u>	<u>\$ 102,895</u>
Income before provision for income taxes	<u>\$ 12,006,919</u>	<u>\$ 9,183,063</u>	<u>\$ 2,823,857</u>
Provision for income taxes	3,549,613	2,508,085	1,041,528
Net income	<u>\$ 8,457,306</u>	<u>\$ 6,674,978</u>	<u>\$ 1,782,329</u>
Average Shares outstanding	6,612,268	6,593,204	19,064
Earnings per share--common shareholders	<u>\$ 1.28</u>	<u>\$ 1.01</u>	<u>\$ 0.27</u>

**FIRST MANITOWOC BANCORP, INC.
AND SUBSIDIARIES
Consolidated Quarterly Statements of Income**

	9/30/2012	9/30/2011	Quarter change
Interest/Dividend income:			
Loans, including fees	\$ 8,651,383	\$ 8,520,108	\$ 131,275
Federal funds sold	4,923	1,398	3,525
Securities:	-	-	-
Taxable	409,475	195,991	213,484
Tax-exempt	483,485	841,180	(357,696)
Other	(284)	7,128	(7,412)
Total interest income	\$ 9,548,983	\$ 9,565,805	\$ (16,822)
Interest expense:			
Deposits	\$ 1,281,086	\$ 1,618,419	\$ (337,333)
Securities sold under repurchase agreements	114,978	159,893	(44,914)
Borrowed funds	32,177	43,988	(11,811)
Total interest expense	\$ 1,428,241	\$ 1,822,299	\$ (394,058)
Net interest income	\$ 8,120,742	\$ 7,743,506	\$ 377,236
Provision for loan losses	400,000	500,000	(100,000)
Net interest income after provision	\$ 7,720,742	\$ 7,243,506	\$ 477,236
Other income:			
Trust service fees	\$ 22,735	\$ 173,640	\$ (150,906)
Service charges	727,462	555,400	172,063
Ansay Insurance Revenue	105,052	119,283	(14,231)
Loan servicing income	381,258	(361,487)	742,745
UFS Income	172,916	198,649	(25,734)
Loss on sales of OREO	-	-	-
Gain on sales of mortgage loans	536,627	153,017	383,611
Gain on sales of securities	(68)	594,501	(594,569)
Other	186,084	293,731	(107,647)
Total other income	\$ 2,132,065	\$ 1,726,734	\$ 405,332
Other expenses:			
Salaries, commissions, and employee benefits	\$ 3,037,996	\$ 3,254,349	\$ (216,353)
Occupancy	582,887	580,450	2,438
Data processing	353,038	347,778	5,261
Loss on sales of OREO	6,845	612,072	(605,227)
Postage, stationery, and supplies	101,266	98,054	3,212
Advertising	45,979	43,393	2,586
Outside service fees	429,216	547,171	(117,955)
Amortization of goodwill and other intangibles	4,540	10,789	(6,249)
Other	2,136,441	426,118	1,710,323
Total other expenses	\$ 6,698,209	\$ 5,920,174	\$ 778,035
Income before provision for income taxes	3,154,598	3,050,066	104,533
Provision for income taxes	883,082	750,051	133,031
Net income	\$ 2,271,516	\$ 2,300,015	\$ (28,498)
Average Shares outstanding	6,589,221	6,604,964	(15,743)
Earnings per share--common shareholders	\$ 0.34	\$ 0.35	\$ (0.003)