

NEWS RELEASE



P.O. Box 10
Manitowoc, WI 54221-0010

For further information, contact:

Kevin M LeMahieu, Chief Financial Officer

Phone: (920) 652-3200

klemahieu@bankfirstnational.com

FOR IMMEDIATE RELEASE

Bank First reports fourth quarter net income of \$3.1 million, declares cash dividend of \$0.12 per common share

Manitowoc, WI - January 22, 2015 - Bank First National Corporation ([BFNC](#)) reported net income for the fourth quarter of 2014 of \$3.1 million, or \$0.49 per share, as compared to \$2.9 million, or \$0.45 per share, for the fourth quarter of 2013. For the year ended December 31, 2014, Bank First reported net income of \$12.6 million, or \$1.99 per share, as compared to \$11.6 million, or \$1.79 per share, for the year ended December 31, 2013. This represents an 11.2% year-over-year increase in earnings per share.

“Our net income growth is directly related to our continued core deposit and loan growth, particularly in business banking services. The revenue growth we experienced from adding new banking relationships and expanding services to existing relationships was offset by a \$1.2 million decrease in revenue from the sale and servicing of residential mortgage loans. This decline was felt industry wide as mortgage refinancing slowed during 2014,” said Mike Molepske, President and Chief Executive Officer at Bank First. “Our strong asset quality trends and consistent loan growth continue to provide significant value to our shareholders.”

Noninterest income was \$7.8 million for 2014, up from \$6.7 million in 2013. Noninterest expense was \$21.9 million for 2014, down from \$22.8 million in 2013. This combination led to a decrease in our efficiency ratio from 54.1% in 2013 to 49.7% in 2014, indicating a very efficient use of resources by the Bank.

Total assets are \$1.11 billion at December 31, 2014, up 5% from \$1.06 billion at December 31, 2013.

The Corporation’s Board of Directors approved a quarterly cash dividend of \$0.12 per common share payable on April 3, 2015, to shareholders of record on March 20, 2015.

Bank First National Corporation (BFNC) provides financial services through its sole subsidiary, Bank First National, which was incorporated in 1894. The Bank is an independent community bank with 11 banking locations in Manitowoc, Brown, Sheboygan, and Winnebago counties. The Bank has grown through both acquisitions and de novo branch expansion. The Bank offers loan, deposit and treasury management products at each of its banking offices. Insurance services are available through our bond with Ansay & Associates, LLC. Trust, investment advisory and other financial services are offered through the Bank's partnership with Legacy Private Trust, an alliance with Morgan Stanley Smith Barney and an affiliation with McKenzie Financial Services, LLC. The Bank is a co-member of a data processing subsidiary, United Financial Services, LLC, which provides data services for over 56 Midwest banks. The Company employs approximately 155 full-time equivalent staff and has assets of \$1.11 billion as of December 31, 2014. Further information about Bank First National Corporation is available by clicking on the Investor Relations tab at www.BankFirstNational.com.

#

Forward Looking Statements: This news release may contain certain "forward-looking statements" that represent Bank First National Corporation's expectations or beliefs concerning future events. Such forward-looking statements are about matters that are inherently subject to risks and uncertainties. Because of the risks and uncertainties inherent in forward looking statements, readers are cautioned not to place undue reliance on them, whether included in this news release or made elsewhere from time to time by Bank First National Corporation or on its behalf. Bank First National Corporation disclaims any obligation to update such forward-looking statements. In addition, statements regarding historical stock price performance are not indicative of or guarantees of future price performance.

**BANK FIRST NATIONAL CORPORATION
AND SUBSIDIARIES
Consolidated Balance Sheets**

ASSETS	12/31/2014	12/31/2013	YOY Change
Cash and due from Banks	\$ 27,583,639	\$ 26,448,045	\$ 1,135,594
Interest-bearing deposits	34,158,343	45,186,559	(11,028,216)
Federal funds sold	111,055	129,395	(18,340)
Cash and cash equivalents	<u>61,853,037</u>	<u>71,763,999</u>	<u>(9,910,962)</u>
Securities available for sale, at fair value	111,160,704	109,650,433	1,510,271
Other investments, at cost	2,958,417	2,958,417	-
Loans held for sale	-	272,200	(272,000)
Loans	873,057,666	823,144,428	49,913,238
Allowance for loan loss	<u>(9,257,863)</u>	<u>(8,755,151)</u>	<u>(502,712)</u>
Loans, net	863,799,803	814,389,277	49,410,526
Premises and equipment, net	11,152,610	9,272,220	1,880,390
Goodwill	7,983,933	7,983,933	-
Intangible assets, net	39,349	57,509	(18,160)
Mortgage Servicing Rights	2,387,984	2,505,802	(117,818)
Investment in minority owned subsidiaries	16,052,453	14,745,738	1,306,715
Other real estate owned	2,943,306	2,976,156	(32,850)
Cash value of life insurance	19,485,872	19,841,558	(355,686)
Other assets	5,191,088	4,469,327	1,694,302
Total Assets	<u>\$ 1,105,008,556</u>	<u>\$ 1,060,886,569</u>	<u>\$ 44,121,987</u>
LIABILITIES AND SHAREHOLDERS' EQUITY			
Deposits	954,740,341	919,486,423	35,253,918
Fed funds purchased	-	-	-
Securities sold under repurchase agreements	30,512,837	30,844,504	(331,667)
Borrowed funds	-	-	-
Dividend Payable	753,146	445,204	307,942
Notes payable	-	1,815,000	(1,815,000)
Other liabilities	<u>9,939,792</u>	<u>6,727,568</u>	<u>3,212,225</u>
Total liabilities	995,946,116	959,318,699	36,627,418
Stockholders' Equity			
Common stock--\$0.01 par value: Authorized-- 20,000,000 shares Issued--6,714,252	67,146	67,146	-
Additional paid-in-capital	2,606,052	2,608,071	(2,019)
Retained earnings	113,339,662	103,631,067	8,303,316
Accumulated other comprehensive income	1,434,544	1,050,099	384,445
Treasury stock, at cost	(8,384,964)	(5,788,513)	(2,596,451)
Total stockholders' equity	<u>109,062,440</u>	<u>101,567,870</u>	<u>7,494,570</u>
Total Liabilities and Stockholders' Equity	<u>\$ 1,105,008,556</u>	<u>\$ 1,060,886,569</u>	<u>\$ 44,121,988</u>

BANK FIRST NATIONAL CORPORATION AND SUBSIDIARIES
Consolidated Statements of Income YTD

	YTD 12/31/2014	YTD 12/31/2013	YOY Change
Interest/Dividend income:			
Loans, including fees	36,963,896	35,866,141	\$ 1,097,755
Federal funds sold	3,785	30,805	(27,020)
Securities:			
Taxable	1,269,126	1,382,233	(113,107)
Tax-exempt	1,577,119	1,811,821	(234,702)
Other	(105,107)	(104,826)	(281)
Total interest income	39,708,819	38,986,174	722,645
Interest expense:			
Deposits	4,618,994	4,527,049	(91,945)
Securities sold under repurchase agreements	96,524	235,579	139,055
Borrowed funds	67,575	116,374	48,799
Total interest expense	4,783,093	4,879,002	95,909
Net interest income	34,925,726	34,107,172	818,554
Provision for loan losses	2,030,000	1,475,000	(555,000)
Net interest income after provision	32,895,726	32,632,172	263,554
Noninterest income:			
Wealth Management Revenue	118,538	95,874	22,664
Service charges	2,281,686	2,488,307	(206,621)
Income from Ansay	1,163,264	964,698	198,566
Loan servicing income	603,887	1,226,718	(622,831)
Income from UFS	1,300,152	913,563	386,589
Net gain on sales of mortgage loans	523,368	1,066,156	(542,788)
Net loss on sales of securities	512,768	(906,224)	1,418,992
Other	1,389,269	819,526	569,743
Total Noninterest income	7,892,932	6,668,618	1,224,314
Noninterest expense:			
Salaries, commissions, and employee benefits	11,301,664	11,751,300	449,636
Occupancy	2,888,622	2,550,753	(337,869)
Data processing	1,775,159	1,513,677	(261,482)
Loss on sales of OREO	137,079	934,771	797,692
Postage, stationery, and supplies	357,937	380,444	22,507
Advertising	185,125	148,873	(36,252)
Outside service fees	2,282,375	1,713,950	(568,425)
Amortization of intangibles	18,221	18,161	(60)
Other	2,963,627	3,786,544	822,917
Total Noninterest expense	21,909,809	22,798,473	888,664
Income before provision for income taxes	18,878,849	16,502,317	2,376,532
Provision for income taxes	6,258,904	4,938,803	(1,320,101)
Net income	\$ 12,619,945	\$ 11,563,514	\$ 1,056,431
YTD Average Shares outstanding	6,338,077	6,463,823	(125,746)
Earnings per share--common shareholders	\$ 1.99	\$ 1.79	\$ 0.20

**BANK FIRST NATIONAL CORPORATION
AND SUBSIDIARIES**
Consolidated Quarterly Statements of Income

	<u>12/31/2014</u>	<u>12/31/2013</u>	<u>YOY Quarter Change</u>
Interest/Dividend income:			
Loans, including fees	\$ 9,381,006	\$ 9,106,027	\$ 274,979
Federal funds sold	-	71	(71)
Securities:			-
Taxable	264,722	344,986	(80,264)
Tax-exempt	366,979	501,551	(134,572)
Other	17,107	(29,010)	46,117
Total interest income	10,029,814	9,923,625	106,189
Interest expense:			
Deposits	1,179,520	1,168,953	(10,567)
Securities sold under repurchase agreements	23,535	23,455	(80)
Borrowed funds	15,951	20,496	4,545
Total interest expense	1,219,006	1,212,904	(6,102)
Net interest income	8,810,808	8,710,721	100,087
Provision for loan losses	870,000	250,000	(620,000)
Net interest income after provision	7,940,808	8,460,721	(519,913)
Noninterest income:			
Wealth Management Revenue	28,749	16,832	11,917
Service charges	675,759	622,942	52,817
Income from Ansay	192,516	34,699	157,817
Loan servicing income	19,376	263,752	(244,376)
Income from UFS	411,790	243,373	168,417
Net gain on sales of mortgage loans	134,186	130,674	3,512
Net loss on sales of securities	55,107	(566,608)	621,715
Other	897,616	255,791	641,825
Total Noninterest income	2,415,099	1,001,455	1,413,644
Noninterest expense:			
Salaries, commissions, and employee benefits	2,628,783	2,984,357	355,574
Occupancy	600,548	566,911	(33,637)
Data processing	607,861	375,958	(231,903)
Loss on sales of OREO	19,226	128,736	109,510
Postage, stationery, and supplies	87,826	91,659	3,833
Advertising	47,535	33,121	(14,414)
Outside service fees	827,251	449,777	(377,474)
Amortization of intangibles	4,600	4,540	(60)
Other	796,218	820,186	23,968
Total Noninterest expense	5,619,848	5,455,245	(164,603)
Income before provision for income taxes	4,736,059	4,006,931	729,128
Provision for income taxes	1,635,723	1,138,609	(497,114)
Net income	\$ 3,100,336	\$ 2,868,322	\$ 232,014
QTR Average Shares outstanding	6,278,716	6,382,072	(103,356)
Earnings per share--common shareholders	\$ 0.49	\$ 0.45	\$ 0.04

Bank First National Corporation

Financial Data

Dec 2013 Actual YTD		Dec 2014 Actual YTD	Dec 2013 Actual YTD
Net Income and per share data			
\$12,058,589	Net Income (Bank)	\$12,696,205	\$12,058,589
\$11,563,515	Net Income (Consolidated)	\$12,619,943	\$11,563,515
\$1.79	Earnings per Share (Consolidated)	\$1.99	\$1.79
11.0%	Change over prior period	9.1%	
\$0	Branch closing expense	\$0	\$0
\$703,280	Dividends (Holding Co.)	\$2,912,462	\$703,280
6%	Dividend Payout Ratio (DPS/EPS)	280%	6%
2.32%	Dividend Yield (DPS/Stock Price)	1.94%	2.32%
\$15.91	Book Value	\$17.42	\$15.91
\$14.48	Tangible Book Value less AFS impact	\$15.91	\$14.48
\$14.65	Tangible Book Value	\$16.15	\$14.65
10.62	Price Earnings Ratio	11.38	10.62
1.19	Book Value Multiple	1.30	1.19
19.00	Market Value	22.65	19.00
6,384,432	Period End Shares	6,259,535	6,384,432
121,304,208	Market Capitalization	141,778,468	121,304,208
Performance Ratios (1)			
3.82%	Net Interest Margin (YTD)	3.64%	3.83%
16.35%	Fee Income to Total Revenue	18.68%	16.35%
54.14%	Efficiency Ratio	49.72%	54.14%
1.15%	ROA	1.17%	1.15%
11.60%	ROE	11.84%	11.60%
153.740	FTE - period end	155.330	153.740
160.198	Avg. number of FTE	156.550	160.198
72,183	Earnings per Avg. Employee	80,613	72,182
6,233,628	Avg Assets per Avg. Employee	6,906,799	6,256,470
Selected Financial Condition (EOP)			
\$45,871,339	Fed Funds Sold	\$33,216,062	\$45,871,339
\$112,608,851	Total Securities	\$118,839,039	\$112,608,851
\$823,416,628	Total Loans	\$873,057,667	\$823,416,628
\$8,755,151	Allowance for loan losses	\$9,257,863	\$8,755,151
\$7,983,933	Goodwill	\$7,983,933	\$7,983,933
\$1,060,886,568	Total Assets	\$1,124,344,431	\$1,060,886,568
\$1,002,276,738	Average Assets	\$1,081,259,446	\$1,002,276,738
\$919,486,423	Core Deposits	\$954,740,341	\$919,486,423
\$919,486,423	Total Deposits	\$954,740,341	\$919,486,423
\$0	Brokered Deposits (includes CDARS one-way buys)	\$0	\$0
\$9,915,504	CDARS Core Deposits	\$3,886,288	\$9,915,504
\$1,815,000	Other Borrowings	\$0	\$1,815,000
\$30,844,504	Repurchase Agreements	\$30,512,837	\$30,844,504
\$32,659,504	Total Wholesale Funding	\$30,512,837	\$32,659,504
\$0	Fed Funds Purchased	\$0	\$0
\$101,567,869	Total Equity	\$109,062,440	\$101,567,869
\$99,694,434	Average Stockholder's Equity	\$106,621,209	\$99,694,434

Bank First National Corporation
Financial Data

Dec 2013 Actual YTD		Dec 2014 Actual YTD	Dec 2013 Actual YTD
Balance Sheet Ratios			
90%	Loans to Deposits	91%	90%
11%	Investments to Total Assets	11%	11%
135%	Avg Earnings to Avg Bearing Liabilities	138%	135%
0%	Brokered Deposits to Total Deposits	0%	0%
1%	CDARS Deposits to Total Deposits	0%	1%
3%	Repos to Total Deposits plus repos	3%	3%
3%	Wholesale funding to total Liabilities	3%	3%
33%	Wholesale funding to Risk Based Capital	29%	33%
Asset Quality			
1.06%	Allowance for probable credit losses to total loans	1.06%	1.06%
0.08%	Net charge-offs to average total loans	0.17%	0.08%
0.31%	Nonaccrual loans to total loans	0.28%	0.31%
0.08%	Loans past due 30 days to total loans	0.10%	0.08%
0.53%	Non-performing assets to total assets	0.49%	0.53%
2,570,864	Nonaccrual loans	2,456,046	2,570,864
45,988	Loans 90 days past due	66,331	45,988
2,976,156	Other Real Estate Owned	2,943,305	2,976,156
<u>\$5,593,008</u>	Non-performing assets	<u>\$5,465,682</u>	<u>\$5,593,008</u>
\$1,475,000	Provision for loan losses	\$2,030,000	\$1,475,000
997,312	Gross charge-offs	1,796,205	997,312
(327,471)	Recoveries	(268,917)	(327,471)
<u>\$669,841</u>	Net Charge-offs	<u>\$1,527,288</u>	<u>\$669,841</u>
\$805,159	Provision less charge-offs	\$502,712	\$805,159
Condensed Income Statement			
30,805	Short-term investment income	3,852	30,805
3,089,228	Investment securities income	2,741,139	3,089,228
35,866,141	Loan income	36,857,751	35,866,141
<u>\$38,986,175</u>	Total Interest Income	<u>\$39,602,742</u>	<u>\$38,986,175</u>
4,527,049	Deposit interest expense	4,618,994	4,527,049
231,219	Repo interest expense	93,430	231,219
120,733	Other borrowings interest expense	70,670	120,733
<u>\$4,879,002</u>	Total Interest Expense	<u>\$4,783,094</u>	<u>\$4,879,002</u>
34,107,173	Net interest income	34,819,648	34,107,173
1,475,000	Provision for loan losses	2,030,000	1,475,000
<u>\$32,632,173</u>	Net interest income after provision for loan loss	<u>\$32,789,648</u>	<u>\$32,632,173</u>
6,668,617	Noninterest income	7,998,291	6,668,617
22,798,472	Noninterest expense	21,909,092	22,798,472
<u>\$16,502,318</u>	Net Income before Taxes	<u>\$18,878,847</u>	<u>\$16,502,318</u>
<u>\$4,938,803</u>	Taxes	<u>\$6,258,904</u>	<u>\$4,938,803</u>
<u>\$11,563,515</u>	NET INCOME	<u>\$12,619,943</u>	<u>\$11,563,515</u>