## FOR IMMEDIATE RELEASE

## Bank First reports third quarter 2015 net income of $\$ 3.4$ million, or $\mathbf{\$ 0 . 5 4}$ per share, declares a cash dividend of $\mathbf{\$ 0 . 1 3}$ per share

MANITOWOC, WI - October 20, 2015 - Bank First National Corporation (BFNC) reported net income for the third quarter of 2015 of $\$ 3.4$ million, or $\$ 0.54$ per share, up $6 \%$ from the same period in 2014. For the nine months ended September 30, 2015, Bank First earned $\$ 10.3$ million or $\$ 1.63$ per share, up 9\% from the first nine months of 2014.

Net interest income after provision for loan losses was $\$ 8.9$ million for the quarter ended September 30, 2015, compared to $\$ 8.5$ million for the prior year third quarter, representing a 4.42\% increase year-over-year.

Bank First reported total loan growth of \$53 million, or 6\%, from September 2014 to September 2015. This was funded by an increase in core deposits of $\$ 62$ million, or $7 \%$ over that same period.
"Our commitment to building quality customer relationships in the communities we serve has led to growth in our core deposit base which we have in turn been able to leverage into loans to support growth in those communities," stated Mike Molepske, Chief Executive Officer. "We have experienced growth over the last twelve months in every one of our branch communities."

Noninterest expense was $\$ 5.4$ million in the third quarter of 2015, matching the third quarter of 2014. For the nine months ended September 30, 2015 noninterest expense was $\$ 16.4$ million, up $0.5 \%$ from $\$ 16.3$ million in the prior year period.
"By remaining true to our core banking strategy and attracting best of class talent in our employees, we have been able to maintain a level of efficiency in our operations that is unrivaled by our peers," stated Mr. Molepske.

The Corporation's Board of Directors approved a quarterly cash dividend of \$0.13 per common share. The dividend is payable on January 6, 2016, to shareholders of record as of December 23, 2015.


#### Abstract

Bank First National Corporation (BFNC) provides financial services through its sole subsidiary, Bank First National, which was incorporated in 1894. The Bank is an independent community bank with 11 banking locations in Manitowoc, Brown, Sheboygan, and Winnebago counties. The Bank has grown through both acquisitions and de novo branch expansion. The Bank offers loan, deposit and treasury management products at each of its banking offices. Insurance services are available through our bond with Ansay \& Associates, LLC. Trust, investment advisory and other financial services are offered through the Bank's partnership with Legacy Private Trust, an alliance with Morgan Stanley and an affiliation with McKenzie Financial Services, LLC. The Bank is a co-member of a data processing subsidiary, United Financial Services, LLC, which provides data services for over 55 Midwest banks. The Company employs approximately 158 full-time equivalent staff and has assets of $\$ 1.2$ billion as of September 30, 2015. Further information about Bank First National Corporation is available by clicking on the Investor Relations tab at www.BankFirstNational.com.


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Forward Looking Statements: This news release may contain certain "forward-looking statements" that represent Bank First National Corporation's expectations or beliefs concerning future events. Such forward-looking statements are about matters that are inherently subject to risks and uncertainties. Because of the risks and uncertainties inherent in forward looking statements, readers are cautioned not to place undue reliance on them, whether included in this news release or made elsewhere from time to time by Bank First National Corporation or on its behalf. Bank First National Corporation disclaims any obligation to update such forward-looking statements. In addition, statements regarding historical stock price performance are not indicative of or guarantees of future price performance.

## BANK FIRST NATIONAL CORPORATION AND SUBSIDIARIES <br> Consolidated Balance Sheets

| ASSETS | 9/30/2015 |  | 12/31/2014 |  | 9/30/2014 |  | YOY Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from Banks | \$ | 11,245,455 | \$ | 27,583,639 | \$ | 20,025,204 | \$ | (8,779,749) |
| Interest-bearing deposits |  | 1,410,031 |  | 10,928,525 |  | 13,904,608 | \$ | $(12,494,577)$ |
| Federal funds sold |  | 67,738,494 |  | 23,340,873 |  | - |  | 67,738,494 |
| Cash and cash equivalents |  | 80,393,980 |  | 61,853,037 |  | 33,929,812 |  | 46,464,168 |
| Securities available for sale, at fair value |  | 129,121,411 |  | 111,160,704 |  | 108,257,560 |  | 20,863,851 |
| Other investments, at cost |  | 3,819,875 |  | 2,958,417 |  | 2,958,417 |  | 861,458 |
| Loans held for sale |  | 1,124,750 |  | - |  | 567,000 |  | 557,750 |
| Loans |  | 929,439,901 |  | 873,057,666 |  | 876,872,805 |  | 52,567,096 |
| Allowance for loan loss |  | $(9,745,210)$ |  | $(9,257,863)$ |  | $(9,131,534)$ |  | $(613,676)$ |
| Loans, net |  | 919,694,691 |  | 863,799,803 |  | 868,308,271 |  | 51,386,420 |
| Premises and equipment, net |  | 12,054,234 |  | 11,152,610 |  | 10,631,785 |  | 1,422,449 |
| Goodwill |  | 7,983,933 |  | 7,983,933 |  | 7,983,933 |  | - |
| Intangible assets, net |  | 25,728 |  | 39,349 |  | 43,889 |  | $(18,161)$ |
| Mortgage Servicing Rights |  | 2,315,247 |  | 2,387,984 |  | 2,345,851 |  | $(30,604)$ |
| Investment in minority owned subsidiaries |  | 17,254,450 |  | 16,052,453 |  | 15,625,987 |  | 1,628,463 |
| Deferred tax |  | 1,621,134 |  | - |  | - |  | 1,621,134 |
| Other real estate owned |  | 1,955,898 |  | 2,943,306 |  | 2,490,622 |  | $(534,724)$ |
| Cash value of life insurance |  | 19,882,753 |  | 19,485,872 |  | 19,356,687 |  | 526,066 |
| Other assets |  | 4,108,590 |  | 5,191,088 |  | 3,476,643 |  | 631,947 |
| Total Assets | \$ | 1,201,356,674 | \$ | 1,105,008,556 | \$ | 1,075,976,457 | \$ | 125,380,217 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |
| Deposits | \$ | 986,261,315 | \$ | 954,740,341 | \$ | 923,796,614 | \$ | 62,464,701 |
| Fed funds purchased |  | - |  | - |  | 292,133 |  | $(292,133)$ |
| Securities sold under repurchase agreements |  | 20,884,198 |  | 30,512,837 |  | 37,094,700 |  | $(16,210,502)$ |
| Borrowed funds |  | 70,000,000 |  | - |  | - |  | 70,000,000 |
| Dividend Payable |  | 607,013 |  | 753,146 |  | 756,691 |  | $(149,678)$ |
| Notes payable |  | - |  | - |  | 1,000,000 |  | $(1,000,000)$ |
| Other liabilities |  | 6,613,219 |  | 9,939,792 |  | 5,675,396 |  | 937,823 |
| Total liabilities |  | 1,084,365,745 |  | 995,946,116 |  | 968,615,534 |  | 115,750,211 |
| Stockholders' Equity |  |  |  |  |  |  |  |  |
| Common stock--\$0.01 par value: Authorized-20,000,000 shares Issued--6,714,252 |  | 67,146 |  | 67,146 |  | 67,146 |  | - |
| Additional paid-in-capital |  | 2,631,620 |  | 2,606,052 |  | 2,570,965 |  | 60,655 |
| Retained earnings |  | 121,232,048 |  | 113,339,662 |  | 110,992,475 |  | 10,239,573 |
| Accumulated other comprehensive income |  | 1,082,765 |  | 1,434,544 |  | 1,388,765 |  | $(306,000)$ |
| Treasury stock, at cost |  | $(8,022,650)$ |  | $(8,384,964)$ |  | $(7,658,428)$ |  | $(364,222)$ |
| Total stockholders' equity |  | 116,990,929 |  | 109,062,440 |  | 107,360,923 |  | 9,630,006 |
| Total Liabilities and Stockholders' Equity | \$ | 1,201,356,674 | \$ | 1,105,008,556 | \$ | 1,075,976,457 | \$ | 125,380,217 |

# BANK FIRST NATIONAL CORPORATION <br> AND SUBSIDIARIES <br> Consolidated Quarterly Statements of Income 

|  | 9/30/2015 |  | \% of gross revenue | 9/30/2014 |  | \% of gross revenue | YOY Quarter Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest/Dividend income: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 9,630,497 | 79.5\% | \$ | 9,400,826 | 77.9\% | \$ | 229,671 |
| Federal funds sold |  | 39,606 | 0.3\% |  | 81 | 0.0\% |  | 39,525 |
| Securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 336,331 | 2.8\% |  | 336,723 | 2.8\% |  | (392) |
| Tax-exempt |  | 282,473 | 2.3\% |  | 355,750 | 2.9\% |  | $(73,277)$ |
| Other |  | 76,978 | 0.6\% |  | $(2,160)$ | 0.0\% |  | 79,138 |
| Total interest income |  | 10,365,885 | 85.5\% |  | 10,091,220 | 83.6\% |  | 274,665 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 1,257,931 | 10.4\% |  | 1,166,184 | 9.7\% |  | 91,747 |
| Securities sold under repurchase agreements |  | 16,428 | 0.1\% |  | 25,925 | 0.2\% |  | $(9,497)$ |
| Borrowed funds |  | 23,896 | 0.2\% |  | 16,771 | 0.1\% |  | 7,125 |
| Total interest expense |  | 1,298,255 | 10.7\% |  | 1,208,880 | 10.0\% |  | 89,375 |
| Net interest income |  | 9,067,630 | 74.8\% |  | 8,882,340 | 73.6\% |  | 185,290 |
| Provision for loan losses |  | 200,000 | 1.7\% |  | 390,000 | 3.2\% |  | $(190,000)$ |
| Net interest income after provision |  | 8,867,630 | 73.2\% |  | 8,492,340 | 70.4\% |  | 375,290 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Wealth Management Revenue |  | 28,490 | 0.2\% |  | 28,898 | 0.2\% |  | (408) |
| Service charges |  | 585,953 | 4.8\% |  | 511,406 | 4.2\% |  | 74,547 |
| Income from Ansay |  | 96,075 | 0.8\% |  | 59,345 | 0.5\% |  | 36,730 |
| Loan servicing income |  | 230,870 | 1.9\% |  | 181,029 | 1.5\% |  | 49,841 |
| Income from UFS |  | 391,059 | 3.2\% |  | 287,473 | 2.4\% |  | 103,586 |
| Net gain on sales of mortgage loans |  | 147,433 | 1.2\% |  | 144,608 | 1.2\% |  | 2,825 |
| Gain on sales of OREO |  | 36,194 | 0.3\% |  | 147,318 | 1.2\% |  | $(111,124)$ |
| Net gain on sales of securities |  | - | 0.0\% |  | 457,661 | 3.8\% |  | $(457,661)$ |
| Other |  | 239,219 | 2.0\% |  | 155,687 | 1.3\% |  | 83,532 |
| Total Noninterest income |  | 1,755,293 | 14.5\% |  | 1,973,425 | 16.4\% |  | $(218,132)$ |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries, commissions, and employee benefits |  | 3,104,606 | 25.6\% |  | 2,940,836 | 24.4\% |  | 163,770 |
| Occupancy |  | 620,332 | 5.1\% |  | 746,820 | 6.2\% |  | $(126,488)$ |
| Data processing |  | 418,026 | 3.4\% |  | 416,785 | 3.5\% |  | 1,241 |
| Postage, stationery, and supplies |  | 83,561 | 0.7\% |  | 85,814 | 0.7\% |  | $(2,253)$ |
| Advertising |  | 27,143 | 0.2\% |  | 37,182 | 0.3\% |  | $(10,039)$ |
| Outside service fees |  | 387,364 | 3.2\% |  | 417,351 | 3.5\% |  | $(29,987)$ |
| Amortization of intangibles |  | 4,541 | 0.0\% |  | 4,541 | 0.0\% |  | - |
| Other |  | 803,915 | 6.6\% |  | 730,671 | 6.1\% |  | 73,244 |
| Total Noninterest expense |  | 5,449,488 | 45.0\% |  | 5,380,000 | 44.6\% |  | 69,488 |
| Income before provision for income taxes |  | 5,173,435 | 42.7\% |  | 5,085,765 | 42.2\% |  | 87,670 |
| Provision for income taxes |  | 1,741,440 | 14.4\% |  | 1,854,653 | 15.4\% |  | $(113,213)$ |
| Net income | \$ | 3,431,995 |  | \$ | 3,231,112 |  | \$ | 200,883 |
| QTR Average Shares outstanding |  | 6,308,206 |  |  | 6,326,385 |  |  | $(18,179)$ |
| Earnings per share--common shareholders | \$ | 0.54 |  | \$ | 0.51 |  | \$ | 0.03 |

BANK FIRST NATIONAL CORPORATION AND SUBSIDIARIES Consolidated Statements of Income YTD

|  | YTD9/30/2015 |  | $\begin{gathered} \text { YTD } \\ 9 / 30 / 2014 \end{gathered}$ |  | YOY <br> Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest/Dividend income: |  |  |  |  |  |  |
| Loans, including fees | \$ | 28,209,416 | \$ | 27,582,890 | \$ | 626,526 |
| Federal funds sold |  | 91,882 |  | 3,785 |  | 88,097 |
| Securities: |  |  |  |  |  |  |
| Taxable |  | 1,075,157 |  | 1,004,404 |  | 70,753 |
| Tax-exempt |  | 1,087,687 |  | 1,210,140 |  | $(122,453)$ |
| Other |  | 13,858 |  | $(122,214)$ |  | 136,072 |
| Total interest income |  | 30,478,000 |  | 29,679,005 |  | 798,995 |
| Interest expense: |  |  |  |  |  |  |
| Deposits |  | 3,661,216 |  | 3,439,474 |  | $(221,742)$ |
| Securities sold under repurchase agreements |  | 55,593 |  | 72,989 |  | 17,396 |
| Borrowed funds |  | 31,952 |  | 51,624 |  | 19,672 |
| Total interest expense |  | 3,748,761 |  | 3,564,087 |  | $(184,674)$ |
| Net interest income |  | 26,729,239 |  | 26,114,918 |  | 614,321 |
| Provision for loan losses |  | 730,000 |  | 1,160,000 |  | 430,000 |
| Net interest income after provision |  | 25,999,239 |  | 24,954,918 |  | 1,044,321 |
| Noninterest income: |  |  |  |  |  |  |
| Wealth Management Revenue |  | 83,688 |  | 89,789 |  | $(6,101)$ |
| Service charges |  | 1,623,210 |  | 1,605,927 |  | 17,283 |
| Income from Ansay |  | 537,723 |  | 970,748 |  | $(433,025)$ |
| Loan servicing income |  | 821,340 |  | 584,511 |  | 236,829 |
| Income from UFS |  | 1,728,102 |  | 888,362 |  | 839,740 |
| Net gain on sales of mortgage loans |  | 519,042 |  | 389,182 |  | 129,860 |
| Net gain on sales of securities |  | - |  | 457,661 |  | $(457,661)$ |
| Other |  | 559,970 |  | 491,653 |  | 68,317 |
| Total Noninterest income |  | 5,873,075 |  | 5,477,833 |  | 395,242 |
| Noninterst expense: |  |  |  |  |  |  |
| Salaries, commissions, and employee benefits |  | 9,098,494 |  | 8,672,881 |  | $(425,613)$ |
| Occupancy |  | 1,970,392 |  | 2,288,074 |  | 317,682 |
| Data processing |  | 1,273,691 |  | 1,167,298 |  | $(106,393)$ |
| Loss on sales of OREO |  | $(34,635)$ |  | 117,853 |  | 152,488 |
| Postage, stationery, and supplies |  | 263,825 |  | 270,111 |  | 6,286 |
| Advertising |  | 133,508 |  | 137,590 |  | 4,082 |
| Outside service fees |  | 1,233,477 |  | 1,455,124 |  | 221,647 |
| Amortization of intangibles |  | 13,621 |  | 13,621 |  | - |
| Other |  | 2,417,963 |  | 2,167,409 |  | $(250,554)$ |
| Total Noninterest expense |  | 16,370,336 |  | 16,289,961 |  | $(80,375)$ |
| Income before provision for income taxes |  | 15,501,978 |  | 14,142,790 |  | 1,359,188 |
| Provision for income taxes |  | 5,217,405 |  | 4,623,181 |  | $(594,224)$ |
| Net income | \$ | 10,284,573 | \$ | 9,519,609 | \$ | 764,964 |


| $\$$ | 1.63 |
| :--- | :--- | :--- |
|  | $\$ 1.50$ |


| Actual YTD |  | Sep 2015 <br> Actual YTD | Sep 2014 <br> Actual YTD |
| :---: | :---: | :---: | :---: |
|  | Net Income and per share data |  |  |
| \$12,696,202 | Net Income (Bank) | \$10,468,298 | \$9,570,044 |
| \$12,619,940 | Net Income (Consolidated) | \$10,284,571 | \$9,519,609 |
| \$1.99 | Earnings per Share (Consolidated) | \$1.63 | \$1.50 |
| 9.1\% | Change over prior period | 8.0\% |  |
| \$2,912,462 | Dividends (Holding Co.) | \$2,395,413 | \$2,159,316 |
| 23\% | Dividend Payout Ratio (DPS/EPS) | 23\% | 23\% |
| 1.94\% | Dividend Yield (DPS/Stock Price) | 2.16\% | 2.12\% |
| \$17.42 | Book Value | \$18.59 | \$17.05 |
| \$15.91 | Tangible Book Value less AFS impact | \$17.14 | \$15.56 |
| \$16.15 | Tangible Book Value | \$17.33 | \$15.78 |
| 11.38 | Price Earnings Ratio | 11.04 | 10.39 |
| 1.30 | Book Value Multiple | 1.29 | 1.22 |
| 22.65 | Market Value | 24.05 | 20.74 |
| 6,259,535 | Period End Shares | 6,293,628 | 6,295,795 |
| 141,778,468 | Market Capitalization | 151,361,753 | 130,574,788 |
|  | Performance Ratios (1) |  |  |
| 3.64\% | Net Interest Margin (YTD) | 3.38\% | 3.68\% |
| 18.43\% | Fee Income to Total Revenue | 18.01\% | 17.31\% |
| 49.72\% | Efficiency Ratio | 48.80\% | 50.05\% |
| 1.17\% | ROA | 1.19\% | 1.19\% |
| 11.84\% | ROE | 12.05\% | 11.98\% |
| 155.330 | FTE - period end | 157.560 | 156.530 |
| 156.550 | Avg. number of FTE | 158.129 | 157.209 |
| 80,613 | Earnings per Avg. Employee | 86,719 | 80,738 |
| 6,906,799 | Avg Assets per Avg. Employee | 7,303,992 | 6,793,370 |
|  | Selected Financial Condition (EOP) |  |  |
| \$33,216,062 | Fed Funds Sold | \$54,475,611 | \$7,439,830 |
| \$118,839,039 | Total Securities | \$132,941,286 | \$111,215,977 |
| \$873,057,667 | Total Loans | \$930,564,651 | \$878,006,805 |
| \$9,257,863 | Allowance for loan losses | \$9,745,210 | \$9,131,534 |
| \$1,124,344,431 | Total Assets | \$1,201,356,673 | \$1,095,122,659 |
| \$1,081,259,446 | Average Assets | \$1,154,972,063 | \$1,067,978,953 |
| \$954,740,341 | Core Deposits | \$986,261,314 | \$923,796,614 |
| \$0 | Brokered Deposits (includes CDARS one-way buys) | \$0 | \$0 |
| \$3,886,288 | CDARS Core Deposits | \$5,599,397 | \$4,910,981 |
| \$0 | Other Borrowings | \$70,000,000 | \$1,000,000 |
| \$30,512,837 | Repurchase Agreements | \$20,884,198 | \$37,094,700 |
| \$30,512,837 | Total Wholesale Funding | \$90,884,198 | \$38,386,832 |
| \$0 | Fed Funds Purchased | \$0 | \$292,133 |
| \$109,062,440 | Total Equity | \$116,990,927 | \$107,360,923 |
| \$106,621,209 | Average Stockholder's Equity | \$113,777,466 | \$105,915,529 |
|  | Balance Sheet Ratios |  |  |
| 91\% | Loans to Deposits | 94\% | 95\% |
| 11\% | Investments to Total Assets | 11\% | 10\% |
| 138\% | Avg Earnings to Avg Bearing Liabilities | 138\% | 134\% |
| 0\% | Brokered Deposits to Total Deposits | 0\% | 0\% |
| 0\% | CDARS Deposits to Total Deposits | 1\% | 1\% |
| 3\% | Repos to Total Deposits plus repos | 2\% | 4\% |
| 3\% | Wholesale funding to total Liabilities | 8\% | 4\% |
| 29\% | Wholesale funding to Risk Based Capital | 79\% | 36\% |
|  | Total Liquidity (Greater than 15\%) | 45\% | 32\% |
|  | Dependency Liquidity (Less than 30\%) | 4.02\% | 2.45\% |


| $\begin{gathered} \text { Dec } 2014 \\ \text { Actual YTD } \end{gathered}$ |  | Sep 2015 <br> Actual YTD | Sep 2014 <br> Actual YTD |
| :---: | :---: | :---: | :---: |
|  | Asset Quality |  |  |
| 1.06\% | Allowance for probable credit losses to toal loans | 1.05\% | 1.04\% |
| 0.17\% | Net charge-offs to average total loans | 0.03\% | 0.12\% |
| 0.28\% | Nonaccrual loans to total loans | 0.16\% | 0.33\% |
| 0.10\% | Loans past due 30 days to total loans | 0.17\% | 0.15\% |
| 0.49\% | Non-performing assets to total assets | 0.29\% | 0.51\% |
| 2,456,046 | Nonaccrual loans | 1,446,470 | 2,908,745 |
| 66,331 | Loans 90 days past due | 53,734 | 205,220 |
| 2,943,305 | Other Real Estate Owned | 1,955,898 | 2,490,622 |
| \$5,465,682 | Non-performing assets | \$3,456,102 | \$5,604,587 |
| \$2,030,000 | Provision for loan losses | \$730,000 | \$1,160,000 |
| 1,796,205 | Gross charge-offs | 312,503 | 1,040,337 |
| $(268,917)$ | Recoveries | $(69,850)$ | $(256,720)$ |
| \$1,527,288 | Net Charge-offs | \$242,653 | \$783,617 |
| \$502,712 | Provision less charge-offs | \$487,347 | \$376,383 |
|  | Condensed Income Statement |  |  |
| 3,852 | Short-term investmentincome | 91,882 | 3,785 |
| 2,741,139 | Investment securities income | 2,176,700 | 2,092,331 |
| 36,963,824 | Loanincome | 28,209,416 | 27,593,677 |
| \$39,708,815 | Total Interest Income | \$30,477,999 | \$29,689,793 |
| 4,618,994 | Deposit interestexpense | 3,661,216 | 3,439,474 |
| 93,430 | Repointerestexpense | 55,570 | 69,901 |
| 70,670 | Other borrowings interest expense | 31,974 | 54,713 |
| \$4,783,094 | Total Interest Expense | \$3,748,760 | \$3,564,088 |
| 34,925,721 | Netinterest income | 26,729,239 | 26,125,705 |
| 2,030,000 | Provision for loan losses | 730,000 | 1,160,000 |
| \$32,895,721 | Net interest income after provision for loan loss | \$25,999,239 | \$24,965,705 |
| 7,892,215 | Noninterestincome | 5,873,072 | 5,469,515 |
| 21,909,092 | Noninterestexpense | 16,370,335 | 16,292,430 |
| \$18,878,844 | Net Income before Taxes | \$15,501,976 | \$14,142,790 |
| \$6,258,904 | Taxes | \$5,217,405 | \$4,623,181 |
| \$12,619,940 | NETINCOME | \$10,284,571 | \$9,519,609 |

