

NEWS RELEASE



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FOR IMMEDIATE RELEASE

Bank First reports 13% increase in quarterly earnings, declares per share cash dividend of \$0.16

Bank First National Corporation ([BFNC](#)) reported net income for the second quarter of 2017 of \$4.21 million, or \$0.68 per share, as compared to \$3.76 million, or \$0.60 per share, for the second quarter of 2016, representing a 13% year-over-year increase.

Net interest income was \$10.13 million for the quarter ended June 30, 2017, compared to \$9.59 million for the prior year quarter, representing a 6% increase year-over-year. The increase in net interest margin was a result of 7% loan growth year-over-year, funded by a near matching 8% increase in core deposits. Demand deposit balances, a low-cost source of funding, continue to be a major component of core deposits, comprising 29% of the total balance at June 30, 2017.

Noninterest income was \$2.97 million for the quarter ended June 30, 2017, compared to \$2.17 million in the prior year quarter. Revenues contributed by the Bank's investment in UFS, LLC, continued to show strong performance in 2017, increasing \$0.26 million during the second quarter of 2017 compared to the prior year quarter. The Bank also saw a strong quarter in income from our serviced secondary market loan portfolio, with revenues increasing by \$0.24 million compared to the prior year quarter.

Noninterest expense was \$6.64 million for the second quarter of 2017, up from \$6.10 million for the second quarter of 2016. Noninterest expense as a percentage of total gross revenue declined from 45.9% in the second quarter of 2016 to 44.5% during the second quarter of 2017, indicating that the Bank continues to run very efficiently. Salary expense increased \$0.51 million, or 17%, year-over-year as the Bank continued to invest in personnel to support growth in customer relationships and product offerings. The Corporation's efficiency ratio, a measure of how well resources are utilized by an institution, remained very strong at 49.4%.

“We followed up the most profitable quarter in the Bank’s history during the first quarter of 2017 with an even stronger second quarter,” said Mike Molepske, Chief Executive Officer. “This strong performance through the first half of 2017 positions us well for the integration of operations in our new markets as a result of our planned acquisition of Waupaca Bancorporation, Inc. in the second half of 2017.”

Total assets were \$1.31 billion at June 30, 2017, up slightly from \$1.30 billion at June 30, 2016. Total assets at June 30, 2016, included \$100 million in borrowed funds invested in federal funds sold and interest-bearing deposits. The Bank did not have a similar borrowing at June 30, 2017. Without this borrowing included in the prior year quarter balances, asset growth was 8.7% year-over-year.

“The Bank continues to see consistent growth in both new and existing customer relationships,” stated Molepske. “This growth has occurred while maintaining very strong asset quality as displayed by our 0.20% ratio of non-performing assets to total assets.”

The Corporation’s Board of Directors approved a quarterly cash dividend of \$0.16 per common share, representing an increase of 6.7% from the dividend declared one year earlier. The dividend is payable on October 3, 2017, to shareholders of record as of September 26, 2017.

Bank First National Corporation (BFNC) provides financial services through its subsidiary, Bank First National, which was incorporated in 1894. The Bank is an independent community bank with 12 banking locations in Manitowoc, Brown, Sheboygan, Outagamie, and Winnebago counties. The Bank has grown through both acquisitions and de novo branch expansion. The Bank offers loan, deposit and treasury management products at each of its banking offices. Insurance services are available through our bond with Ansay & Associates, LLC. Trust, investment advisory and other financial services are offered through the Bank’s partnership with Legacy Private Trust, an alliance with Morgan Stanley and an affiliation with McKenzie Financial Services, LLC. The Bank is a co-member of a data processing subsidiary, UFS, LLC, which provides data services for over 50 Midwest banks. The Company employs approximately 178 full-time equivalent staff and has assets of \$1.31 billion as of June 30, 2017. Further information about Bank First National Corporation is available by clicking on the Investor Relations tab at www.BankFirstNational.com.

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Forward Looking Statements: This news release may contain certain “forward-looking statements” that represent Bank First National Corporation’s expectations or beliefs concerning future events. Such forward-looking statements are about matters that are inherently subject to risks and uncertainties. Because of the risks and uncertainties inherent in forward looking statements, readers are cautioned not to place undue reliance on them, whether included in this news release or made elsewhere from time to time by Bank First National Corporation or on its behalf. Bank First National Corporation disclaims any obligation to update such forward-looking statements. In addition, statements regarding historical stock price performance are not indicative of or guarantees of future price performance.

**BANK FIRST NATIONAL CORPORATION
AND SUBSIDIARIES**

**Consolidated Balance Sheets
(thousands, except per share amounts)**

ASSETS	6/30/2017	12/31/2016	6/30/2016	YOY Quarter Change
Cash and due from Banks	\$ 24,899	\$ 29,258	\$ 22,439	\$ 2,460
Interest-bearing deposits	7,599	11,048	7,533	\$ 66
Federal funds sold	1,700	39,851	74,571	(72,871)
Cash and cash equivalents	34,198	80,157	104,543	(70,345)
Securities available for sale, at fair value	86,110	111,325	96,097	(9,987)
Securities held to maturity, at cost	40,550	31,558	33,269	7,281
Other investments, at cost	5,688	6,088	5,338	350
Loans held for sale	1,032	-	761	271
Loans	1,076,392	1,026,257	1,003,417	72,975
Allowance for loan loss	(11,064)	(10,728)	(10,544)	(520)
Loans, net	1,065,328	1,015,529	992,873	72,455
Premises and equipment, net	13,840	13,818	13,666	174
Goodwill	7,984	7,984	7,984	-
Intangible assets, net	-	3	12	(12)
Mortgage Servicing Rights	2,739	2,406	2,266	473
Investment in minority owned subsidiaries	21,321	19,341	19,103	2,218
Deferred tax	1,508	1,775	927	581
Other real estate owned	1,558	1,583	1,886	(328)
Cash value of life insurance	20,819	20,549	20,279	540
Other assets	5,700	3,881	3,434	2,266
Total Assets	\$ 1,308,375	\$ 1,315,997	\$ 1,302,438	\$ 5,937
LIABILITIES AND STOCKHOLDERS' EQUITY				
Deposits	\$ 1,147,662	\$ 1,127,021	\$ 1,064,279	\$ 83,383
Securities sold under repurchase agreements	17,739	50,106	7,176	10,563
Borrowed funds	2,500	-	100,000	(97,500)
Dividend Payable	987	992	868	119
Other liabilities	6,840	10,355	6,197	643
Total liabilities	1,175,728	1,188,474	1,178,520	(2,792)
Stockholders' Equity				
Common stock--\$0.01 par value: Authorized-- 20,000,000 shares Issued--6,714,252	67	67	67	-
Additional paid-in-capital	2,615	2,828	2,622	(7)
Retained earnings	140,999	134,773	129,391	11,608
Accumulated other comprehensive income	1,303	291	2,665	(1,362)
Treasury stock, at cost	(12,337)	(10,436)	(10,827)	(1,510)
Total stockholders' equity	132,647	127,523	123,918	8,729
Total Liabilities and Stockholders' Equity	\$ 1,308,375	\$ 1,315,997	\$ 1,302,438	\$ 5,937

**BANK FIRST NATIONAL CORPORATION
AND SUBSIDIARIES**
Consolidated Quarterly Statements of Income
(thousands, except per share amounts)

	<u>6/30/2017</u>	<u>% of gross revenue</u>	<u>6/30/2016</u>	<u>% of gross revenue</u>	<u>YOY Quarter Change</u>
Interest/Dividend income:					
Loans, including fees	\$ 10,861	72.8%	\$ 10,111	76.1%	\$ 750
Federal funds sold	249	1.7%	120	0.9%	129
Securities:					
Taxable	400	2.7%	430	3.2%	(30)
Tax-exempt	439	2.9%	447	3.4%	(8)
Total interest income	11,949	80.1%	11,108	83.6%	841
Interest expense:					
Deposits	1,503	10.1%	1,410	10.6%	93
Securities sold under repurchase agreements	82	0.5%	13	0.1%	69
Borrowed funds	233	1.6%	92	0.7%	141
Total interest expense	1,818	12.2%	1,515	11.4%	303
Net interest income	10,131	67.9%	9,593	72.2%	538
Provision for loan losses	170	1.1%	-	0.0%	170
Net interest income after provision	9,961	66.8%	9,593	72.2%	368
Noninterest income:					
Wealth Management Revenue	23	0.2%	26	0.2%	(3)
Service charges	629	4.2%	543	4.1%	86
Income from Ansay	640	4.3%	541	4.1%	99
Loan servicing income	484	3.2%	244	1.8%	240
Income from UFS	682	4.6%	422	3.2%	260
Net gain on sales of mortgage loans	213	1.4%	209	1.6%	4
Other	299	2.0%	187	1.4%	112
Total Noninterest income	2,970	19.9%	2,172	16.4%	798
Noninterest expense:					
Salaries, commissions, and employee benefits	3,591	24.1%	3,080	23.2%	511
Occupancy	681	4.6%	666	5.0%	15
Data processing	727	4.9%	666	5.0%	61
Loss (gain) on sales of OREO	7	0.0%	(9)	-0.1%	16
Postage, stationery, and supplies	98	0.7%	140	1.1%	(42)
Advertising	54	0.4%	57	0.4%	(3)
Outside service fees	376	2.5%	328	2.5%	48
Amortization of intangibles	-	0.0%	5	0.0%	(5)
Other	1,104	7.4%	1,166	8.8%	(62)
Total Noninterest expense	6,638	44.5%	6,099	45.9%	539
Income before provision for income taxes	6,293	42.2%	5,666	42.7%	627
Provision for income taxes	2,081	13.9%	1,907	14.4%	174
Net income	\$ 4,212		\$ 3,759		\$ 453
QTR Average Shares outstanding	6,172,413		6,214,418		(42,005)
Earnings per share--common shareholders	\$ 0.68		\$ 0.60		\$ 0.08

BANK FIRST NATIONAL CORPORATION AND SUBSIDIARIES
Consolidated Statements of Income YTD
(thousands, except per share amounts)

	YTD 6/30/2017	YTD 6/30/2016	YOY Change
Interest/Dividend income:			
Loans, including fees	\$ 21,292	\$ 20,034	\$ 1,258
Federal funds sold	453	280	173
Securities:			
Taxable	810	856	(46)
Tax-exempt	858	820	38
Other			-
Total interest income	23,413	21,990	1,423
Interest expense:			
Deposits	2,900	2,781	(119)
Securities sold under repurchase agreements	139	31	(108)
Borrowed funds	398	169	(229)
Total interest expense	3,437	2,981	(456)
Net interest income	19,976	19,009	967
Provision for loan losses	380	220	(160)
Net interest income after provision	19,596	18,789	807
Noninterest income:			
Wealth Management Revenue	45	47	(2)
Service charges	1,312	1,145	167
Income from Ansay	1,670	1,602	68
Loan servicing income	740	416	324
Income from UFS	1,098	887	211
Net gain on sales of mortgage loans	393	363	30
Net gain (loss) on sales of securities	(9)	15	(24)
Other	455	335	120
Total Noninterest income	5,704	4,810	894
Noninterest expense:			
Salaries, commissions, and employee benefits	7,337	6,572	(765)
Occupancy	1,329	1,328	(1)
Data processing	1,339	1,196	(143)
Loss (gain) on sales of OREO	(7)	(9)	(2)
Postage, stationery, and supplies	176	239	63
Advertising	70	118	48
Outside service fees	996	765	(231)
Amortization of intangibles	3	9	6
Other	1,749	1,892	143
Total Noninterest expense	12,992	12,110	(882)
Income before provision for income taxes	12,308	11,489	819
Provision for income taxes	4,104	3,881	(223)
Net income	\$ 8,204	\$ 7,608	\$ 596
YTD Average Shares outstanding	6,188,829	6,240,036	(51,207)
Earnings per share--common shareholders	\$ 1.33	\$ 1.22	\$ 0.11

Bank First National Corporation
Financial Data

Dec 2016 Actual YTD		Jun 2017 Actual YTD	Jun 2016 Actual YTD
Net Income and per share data			
\$15,269,831	Net Income (Bank)	\$8,378,951	\$7,756,751
\$14,912,725	Net Income (Consolidated)	\$8,204,318	\$7,607,682
\$2.40	Earnings per Share (Consolidated) [2.52]	\$1.33	\$1.22
12.60%	EPS change over prior period	8.7%	
\$3,666,204	Dividends (Holding Co.)	\$1,978,711	\$1,743,777
25%	Dividend Payout Ratio (DPS/EPS) (Consolidated)	24%	23%
1.92%	Dividend Yield (DPS/Stock Price) (Consolidated)	1.77%	2.00%
\$20.53	Book Value (Consolidated)	\$21.53	\$19.99
\$19.20	Tangible Book Value less AFS impact (Consolidated)	\$20.02	\$18.27
\$19.25	Tangible Book Value (Consolidated)	\$20.23	\$18.71
13.90	Price Earnings Ratio (Consolidated)	14.48	12.40
1.62	Book Value Multiple (Consolidated)	1.68	1.40
33.33	Market Value	\$36.25	\$28.00
6,210,892	Period End Shares	6,161,499	6,197,988
207,009,030	Market Capitalization	223,354,339	173,543,664
Performance Ratios (1)			
3.26%	Net Interest Margin (ytd)	3.23%	3.34%
18.86%	Fee Income to Total Revenue	22.21%	20.16%
50.81%	Efficiency Ratio	49.36%	49.71%
1.13%	ROA (Consolidated) [1.13%]	1.19%	1.17%
12.01%	ROE	12.59%	12.49%
173.020	FTE - period end	178.080	168.650
169.186	Avg. number of FTE	172.168	166.212
88,144	Earnings per Avg. Employee [89,000]	95,306	91,542
7,834,499	Avg Assets per Avg. Employee	8,032,720	7,844,731
Balance Sheet Ratios			
91%	Loans to Deposits	94%	94%
11%	Investments to Total Assets	10%	10%
144%	Avg Earnings to Avg Bearing Liabilities	144%	144%
4%	Repos to Total Deposits plus repos	2%	1%
4%	Wholesale funding to total Liabilities	2%	9%
39%	Wholesale funding to Risk Based Capital	15%	88%
56%	Total Liquidity (Greater than 15%)	64%	55%
1.00%	Dependency Liquidity (Less than 30%)	-1.93%	2.09%
* Key Performance Indicators for Full Year [Target]			
Asset Quality			
1.05%	Allowance for probable credit losses to total loans	1.03%	1.05%
-0.04%	Net charge-offs to average total loans	0.01%	-0.06%
0.06%	Nonaccrual loans to total loans	0.08%	0.09%
0.17%	Loans past due 30 days to total loans	0.09%	0.05%
0.16%	Non-performing assets to total assets [1.70%]	0.20%	0.37%
574,553	Nonaccrual loans	861,995	950,147
24,621	Loans 90 days past due	228,885	151,526
1,583,077	Other Real Estate Owned	1,558,314	1,885,894
\$2,182,251	Non-performing assets	\$2,649,194	\$2,987,567

Bank First National Corporation
Financial Data

Dec 2016 Actual YTD		Jun 2017 Actual YTD	Jun 2016 Actual YTD
\$320,000	Provision for loan losses	\$380,000	\$220,000
238,401	Gross charge-offs	54,930	150,333
(634,864)	Recoveries	(11,162)	(463,250)
(\$396,463)	Net Charge-offs	\$43,768	(\$312,918)
\$716,463	Provision less charge-offs	\$336,232	\$532,918

Capital Ratios: (Bank)

11.51%	Total risk-based capital ratio (Well cap limit = 10%)	11.41%	11.52%
10.54%	Tier 1 risk-based capital ratio (Well cap limit = 6%)	10.47%	10.56%
8.81%	Leverage ratio (Well cap limit = 5%)	8.81%	8.63%
\$127,089,000	Risk Based Capital	\$132,531,000	\$121,999,000
8.99%	Tangible Equity Ratio	9.59%	8.96%

Selected Financial Condition (EOP)

\$39,850,744	Fed Funds Sold	\$3,452,827	\$74,571,090
\$148,970,396	Total Securities	\$133,098,341	\$134,703,939
\$1,026,256,707	Total Loans	\$1,077,424,219	\$1,004,177,733
\$10,727,527	Allowance for loan losses	\$11,063,759	\$10,543,981
\$1,337,296,690	Total Assets	\$1,308,374,824	\$1,302,437,636
\$1,325,484,020	Average Assets	\$1,382,980,000	\$1,303,835,493
\$1,127,577,409	Core Deposits	\$1,147,577,391	\$1,064,067,904
\$1,127,577,409	Total Deposits	\$1,147,577,391	\$1,064,067,904
\$0	Brokered Deposits (includes CDARS one-way buys)	\$0	\$0
\$6,306,509	CDARS Core Deposits	\$5,065,421	\$6,309,896
\$0	FHLB Advances	\$0	\$100,000,000
\$50,105,977	Repos	\$17,738,694	\$7,175,758
\$50,105,977	Total Wholesale Funding	\$20,238,694	\$107,175,758
\$0	Fed Funds Purchased	\$2,500,000	\$0
\$127,523,488	Total Equity	\$132,646,994	\$123,918,241

(1) Interim amounts are for bank only, annual amounts are consolidated

Condensed Income Statement

498,632	Short-term investment income	453,386	280,386
2,931,081	Investment securities income	1,457,230	1,447,617
41,296,584	Loan income	21,502,902	20,262,621
\$44,726,297	Total Interest Income	\$23,413,518	\$21,990,625
5,505,218	Deposit interest expense	2,899,759	2,780,913
69,521	Repo interest expense	138,647	30,534
357,236	Other borrowings interest expense	398,184	169,124
\$5,931,975	Total Interest Expense	\$3,436,589	\$2,980,570
38,794,322	Net interest income	19,976,928	19,010,054
320,000	Provision for loan losses	380,000	220,000
\$38,474,322	Net interest income after provision for loan loss	\$19,596,928	\$18,790,054
9,018,930	Noninterest income	5,704,317	4,801,158
24,874,418	Noninterest expense	12,992,709	12,101,919
\$22,618,834	Net Income before Taxes	\$12,308,536	\$11,489,294
\$7,706,109	Taxes	\$4,104,218	\$3,881,612
\$14,912,725	NET INCOME	\$8,204,318	\$7,607,682

* Key Performance Indicators for Full Year